

ORACLE®

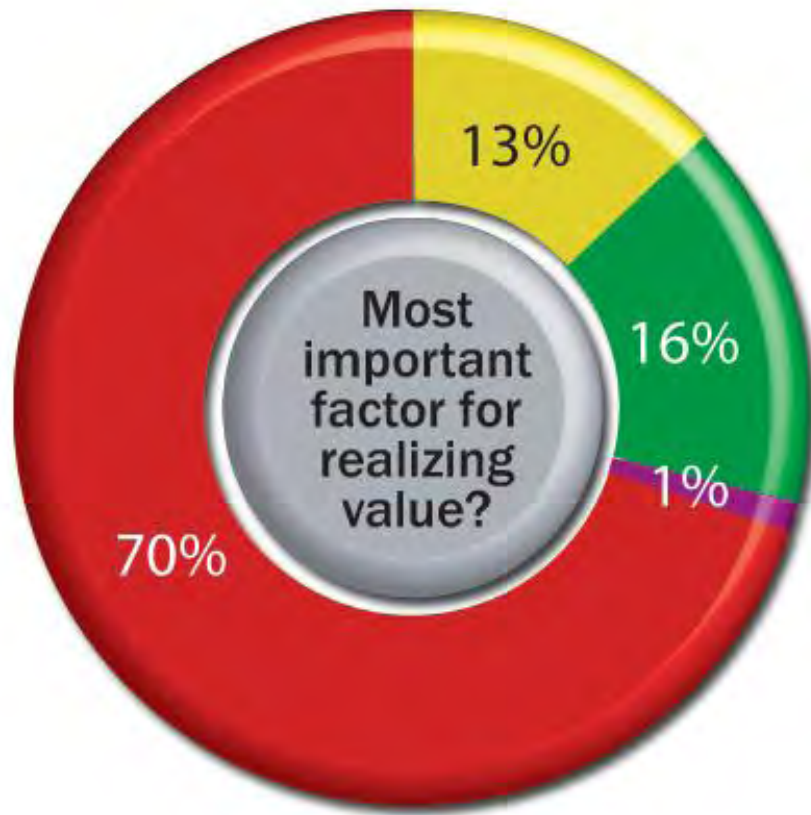


Oracle's User Productivity Kit





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Cindy Grim
Sales Consultant

End User Adoption Is Key to Value Realization

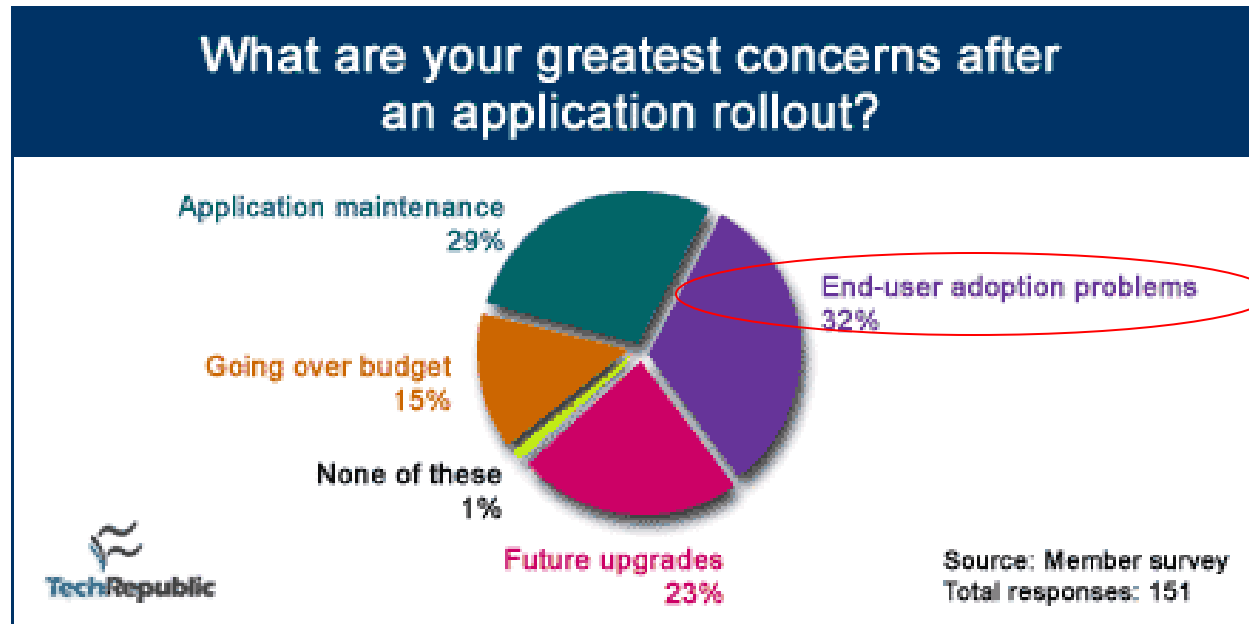


Effective user adoption is the primary determinant of the success of a project implementation

-  **Effective User Adoption**
-  **Organizational Change**
-  **Process Alignment**
-  **Software Functionality**

Source: Neochange

End User Adoption is #1 Implementation Problem

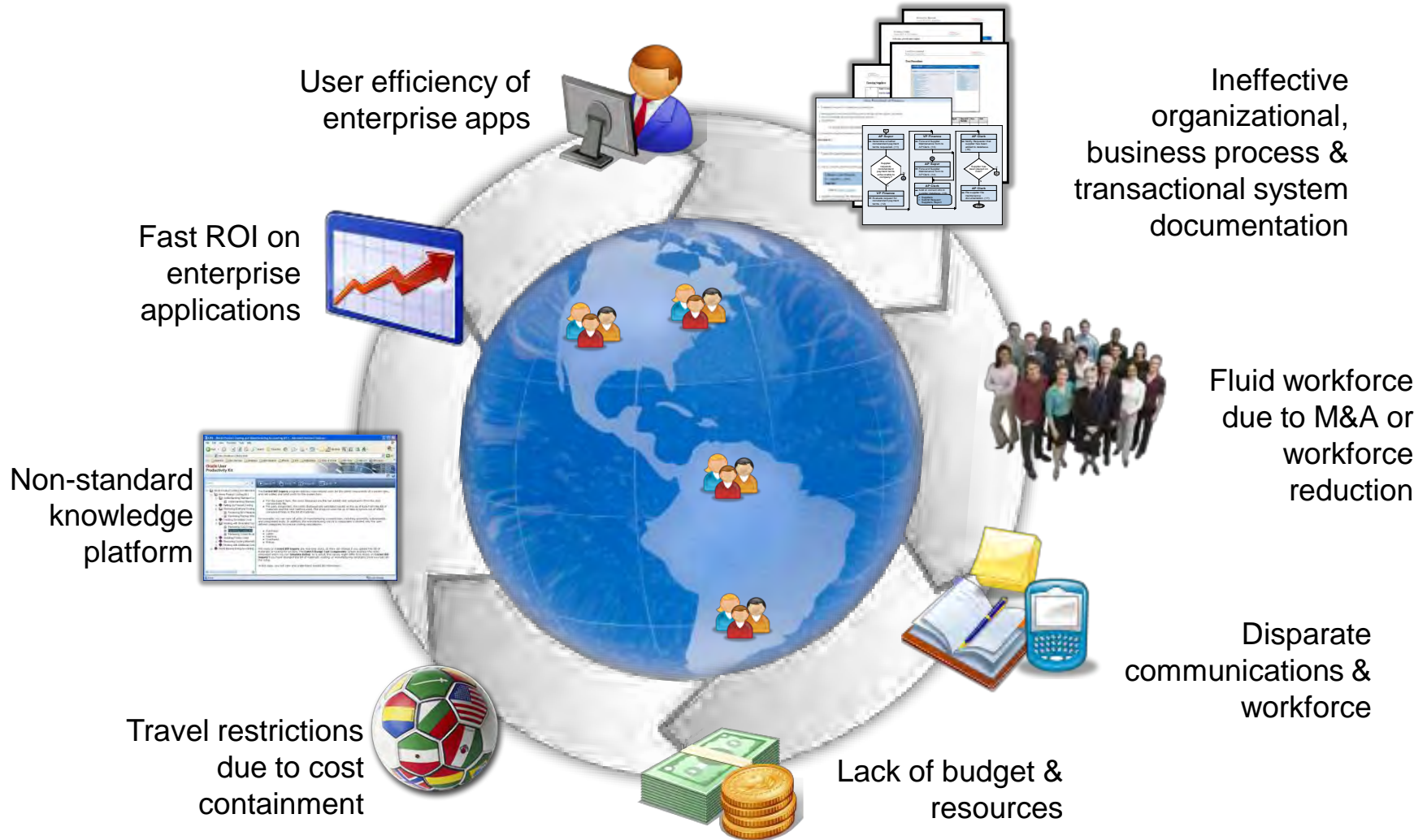


Source: TechRepublic Survey

“End user adoption is the #1 reason for failed implementations”

Source: AMR Research, 2005

Business Challenges to Achieving Productivity



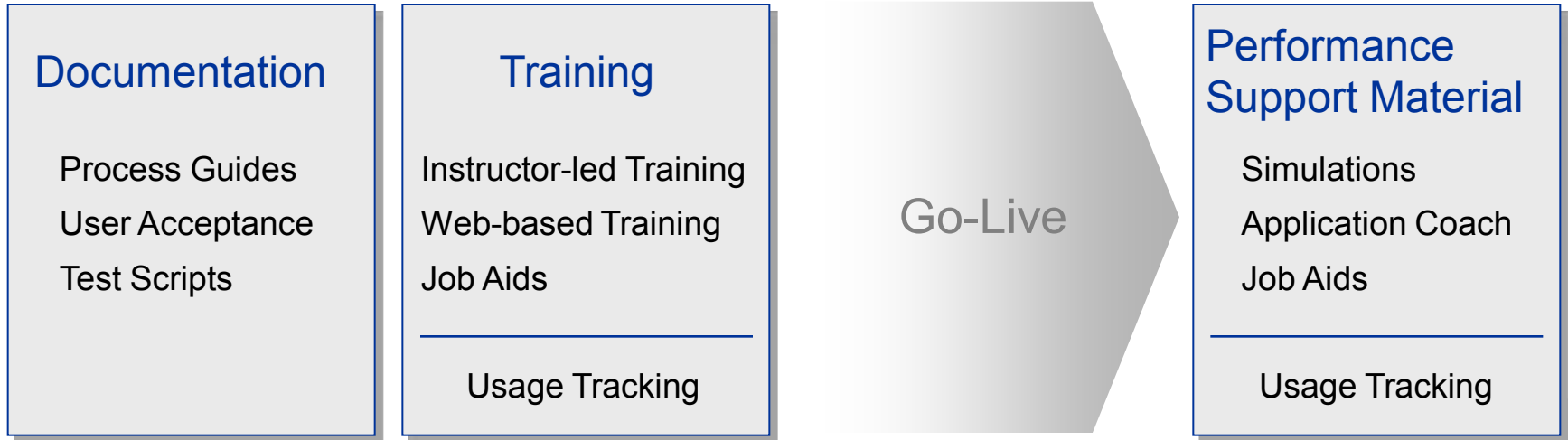
What is UPK?



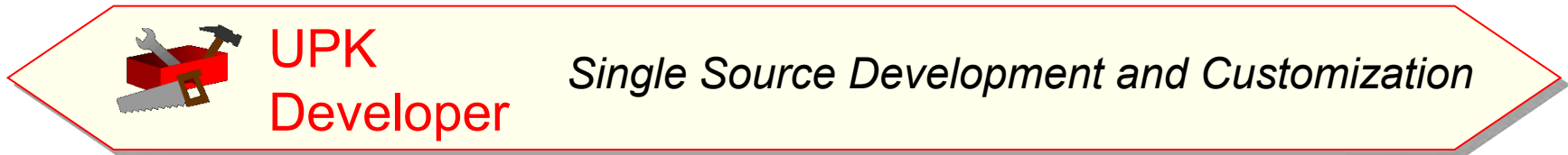
Single recording produces multiple outputs for use throughout the entire project lifecycle

UPK Throughout the Software Lifecycle

Single Source of Material



Multi-user Content Management Capabilities



Check In/Check Out

Version Control

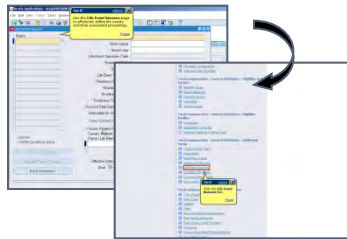
History

Rollback

Drive Greater Productivity

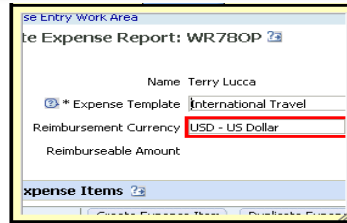
User Modes

SEE IT



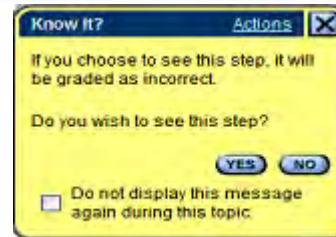
Self-Running Demo

TRY IT



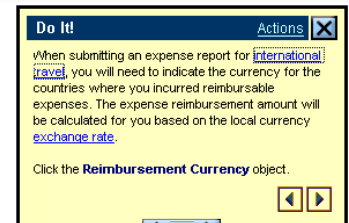
Interactive Simulation

KNOW IT



Testing for Competence

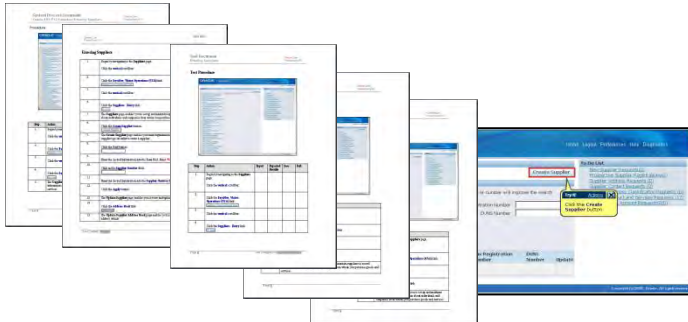
DO IT



Context-Sensitive Help

UPK Pre-built Content – JDE EnterpriseOne

- Accounts Payable
- Accounts Receivable
- Advanced Real Estate Forecasting
- Blend Management
- Configurator
- Fixed Asset Accounting
- Fundamentals
- General Ledger
- Grower Management
- Grower Pricing & Payments
- HCM Fundamentals for EnterpriseOne
- Homebuilder Management
- Human Resources, Benefits
- Inventory Management
- Manufacturing – PDM
- Manufacturing Management
 - Discreet Shop Floor Management
 - Engineer To Order
 - Process Manufacturing
- Price Management (including Advanced Pricing)
- Procurement and Subcontract Management
- Real Estate Management
- Sales Order Management
- Time and Labor



UPK Pre-built Content – JDE World A9.1 and A9.2

Distribution

- Inventory
- Procurement
- Sales Order

Financials

- Accounts Payable
- Accounts Receivable
- Address Book
- General Ledger

Human Capital Management

- Human Resources
- Payroll

Foundation

- Common Foundation
- Technical Foundation
- World Writer

Manufacturing

- Product Costing and Manufacturing Accounting
- Product Data Management and Shop Floor Control
- Requirements Planning and Production Scheduling

New JDE World Modules – A9.2

Distribution

- Advanced Pricing
- Job Costing
- Quality Management

Financials

- FASTR
- Fixed Assets

Foundation

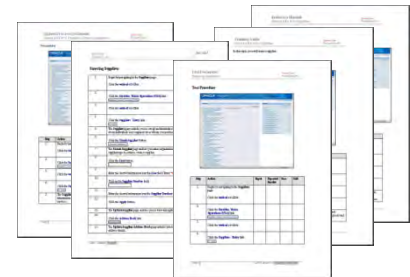
- Approvals Management
- EDI

Manufacturing

- Base Configurator

Purchase Card Management

- Purchase Card Management



Reduce Content Development Time & Cost



Reduce Documentation Content Development Time by 75%

- 2 to 3 days – Average time to create one transaction
- 4 to 6 hours – Average time with Oracle UPK



Reduce Classroom Content Development

- 34:1 – Average classroom material creation time*
- 8:1 – Average time with Oracle UPK



Reduce Online Content Development

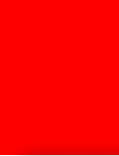
- 220:1 – Average online training material creation time**
- 8:1 – Average time with Oracle UPK

*Chapman, B/Brandon Hall – LCMS Knowledgebase 2006: A Comparison of 30+ Enterprise Learning Content Management Systems

**Chapman, B/Brandon Hall – PowerPoint to E-Learning Development Tools: Comparative Analysis of 20 Leading Systems

Supports Any Enterprise Application





Let's peel back the covers and take a look at UPK...



THANK YOU